

Message Text

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ORIGIN EB-07

INFO OCT-01 ISO-00 EA-07 CAB-02 CIAE-00 COME-00
DODE-00 DOTE-00 INR-07 NSAE-00 EPG-02 FAA-00 L-03
SSO-00 INRE-00 /029 R

DRAFTED BY EB/AN:RABROWN:BA
APPROVED BY EB:JLKATZ
EB/TCA:JWBILLER
EA/J:DSMITH
CAB:RTJOHNSON

-----122122Z 073546 /63/12

O 112247Z MAY 77
FM SECSTATE WASHDC
TO AMEMBASSY TOKYO IMMEDIATE

C O N F I D E N T I A L STATE 107647

FOR MICHAEL H. STYLES, US CIVAIR DEL

C O R R E C T E D C O P Y (PARA 6)
E.O. 11652:GDS

TAGS: EAIR, JA

SUBJECT: CIVAIR: US-JAPAN CIVAIR NEGOTIATIONS

REF: A) TOKYO 6905, B) STATE 106148

1. IF NO RESULTS REACHED ON IMMEDIATE ISSUES BY CLOSE OF THURSDAY SESSION, CHARGE SHOULD MEET EITHER THURSDAY EVENING OR FIRST THING FRIDAY MORNING, BUT PRIOR TO ANY FRIDAY SESSION, IN ORDER TO STRONGLY MAKE POINTS ENUMERATED REFTEL B.

2. FREIGHTER CAPACITY: GOJ SHOULD BE HELD TO TOTAL ACCEPTANCE OF FREIGHTER CAPACITY INCREASES SINCE ISSUE
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CLEARLY WITHIN PRESENT BILATERAL AND ANY DEVIATION THEREFROM IS AN ATTEMPT TO SIDESTEP OBLIGATIONS.

3. SAIPAN SERVICE: US DEL SHOULD INSIST ON DAILY FREQUENCIES. CONTINENTAL (HYDEMAN, WHO SAYS HE HAS CONSULTED WITH SIX) INSISTS THAT DAILY SERVICE IS AN ABSOLUTE NECESSITY. ANYTHING LESS WOULD BE POINTLESS AND WOULD

RAISE QUESTION OF CONTINENTAL'S REMAINING IN MICRONESIA
AT ALL BECAUSE MEANINGFUL MARKETING EFFORT IN THE AREA
CANNOT BE UNDERTAKEN WITHOUT DAILY FREQUENCIES. JAPANESE
TOUR OPERATORS WILL NOT EVEN DISCUSS PACKAGES WITHOUT

DAILY SERVICE. FURTHERMORE, THE SLOTS ARE AVAILABLE
FROM US SOURCES AND CARGO AS WELL AS PASSENGERS WILL BE
CARRIED, WHICH EVENTUALLY WILL REBOUND TO JAPANESE
BENEFIT. CAB EXPERIENCE

IN SMALL MARKETS SHOWS FREQUENCY
IS AN ABSOLUTE REQUIREMENT IN ORDER TO DEVELOP SERVICE.
CONTINENTAL HAS LOST 20 MILLION DOLS AND SITUATION CANNOT
CONTINUE, PARTICULARLY SINCE IMPACT ON JAPANESE IS
INSIGNIFICANT. CONTINENTAL IS WILLING TO ACCEPT JAL
COMPETITION WITHOUT CAPACITY OR EQUIPMENT LIMITATION
AS LONG AS IT CAN MOUNT VIABLE, DAILY OPERATION. CONTIN-
ENTAL MAINTAINS THEY ARE MAKING HONEST EFFORT TO DEVELOP
AREA, AND IF THEY ARE UNABLE TO DO SO BOTH USG AND GOJ
WILL HAVE FAILED IN THEIR POLITICAL OBJECTIVES TO
MICRONESIANS. CONTINENTAL SAYS THAT MICRONESIAN REPRE-
SENTATIVES HAVE STATED THAT IF DAILY SERVICE IS NOT
OBTAINED, THERE WILL BE SERIOUS POLITICAL REPERCUSSIONS.

4. PAN AM CAPACITY: CONCUR IN YOUR PROPOSAL.

5. CAPACITY ARRANGEMENTS: CONCUR IN YOUR ACTION.

6. IF IMMEDIATE ISSUES ARE SATISFACTORILY RESOLVED,
THEN CONCUR IN JULY 11 DATE WITH ASSISTANT SECRETARY LEVEL
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OPENING MEETING. (FYI-HAVE CONFIRMED AVAILABILITY OF
JULIUS KATZ ON THAT DATE.) ALSO CONCUR IN OCTOBER AND
NOVEMBER SCHEDULING WITH SPECIFIC DATES AT YOUR
DISCRETION.

CHRISTOPHER.

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NNN

Message Attributes

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Copy: SINGLE
Sent Date: 11-May-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
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